

HFS Milbourne is gearing up for growth

HFS Milbourne, the Guildford-based wealth management company, has started the year with three new senior appointments as it gears up for new business wins and further expansion through organic growth.

Two Chartered technical analysts join the business: Sally Weatherill has undertaken similar roles for other high profile firms and has 18 years' industry experience to draw on whilst Robert Harper has 10 years' experience in private banking and financial services for 'blue chip' companies.

"The impact of the new pension rules and other legislative changes means that clients' financial affairs are becoming increasingly

complex," said Colin Hayden-Cook, joint managing director, HFS Milbourne.

"Providing expert technical advice is therefore more important than ever. We require the highest calibre Chartered financial planners for this role and we have been lucky enough to recruit just that with Sally and Rob."

Manage

Bente Field joins HFS Milbourne to take up the newly-created post of compliance manager, where she will manage the training of technical staff and ensure that the company meets the requirements of the FCA regulations.

Having previously worked in



From left: Bente Field, Robert Harper and Sally Weatherill

similar consultancy roles within financial services, Bente's career also includes experience in the pensions sector working with both product providers and the Pensions Regulator.

"We will not compromise on quality even if that means waiting longer than we would like to in order to fill a vacancy. Our policy has always been to 'recruit well', as we have with

Bente, Sally and Rob and invest in an ongoing cycle of training and development.

"The payoff is an engaged and loyal, top quality team, 50% of whom have over 10 years' service with the company," said Colin.

"I would like to wish all three new recruits a long and successful career with HFS Milbourne."

HFS Milbourne Financial Services is authorised and regulated by the Financial Conduct Authority (FCA) and specialises in wealth management, pensions, finance on divorce, employee benefits and corporate financial planning. Further information: www.hfsmilbourne.co.uk tel 01483 468888