

## NEWS

# New company arrives

INDEPENDENT financial consultancy, HFS Milbourne Financial Services, has arrived in Guildford. The new company is the result of a merger between two successful businesses, Milbourne Financial Services, which was based in New Malden, and Hayden Financial Services, of Farnham. Both had been established for 20 years.

The newly formed consultancy, which has 17 employees, is based in Portsmouth Road. It has an impressive roster of over 5,000 clients ranging from high net worth individuals to large businesses in the area. HFS Milbourne Financial Services offers independent advice on a wide range of services, including employee benefits, pensions, corporate financial planning, personal wealth management and mortgages.

According to Rod Milne, HFS Milbourne's joint managing director and former managing director of Milbourne Financial Services: 'We chose to set up the office in Guildford as it's the financial capital of Surrey, with a thriving business community and excellent links to London. It was also the ideal location as most our employees live in the area and will not have a long commute to work.'

Colin Hayden-Cook, joint managing director and former managing director of Hayden Financial Services, said: 'We spent over a year planning the merger, ensuring that our staff and clients would experience all the benefits of being part of a larger organisation without any of the hiccups that can occur when two businesses merge.'

Belinda Ray has been appointed



**Moving in: Rod Milne (left) and Colin Hayden-Cook polish the HFS Milbourne Financial Services plaque on the front door of their new office in Guildford.**

senior paraplanner at the consultancy. Belinda has 19 years experience in the financial sector, plus the G60 pensions qualification, and brings with her a wealth of experience in advising on the technical

areas of pension consolidation. She will specialise in pension and divorce work, working in partnership with solicitors to advise their clients in this complex and sensitive area.